

ABOUT US

Name: STABILITA, d.d.s., a.s.

Company site: Bačíkova 5, 040 01 Košice

Foundation date: April 01, 2007 (original DDP STABILITA since 1997)

Shareholders:

ŽSR

U.S.Steel Košice, s.r.o.

Železiarne Podbrezová, a.s. Lorea Investments Limited

Depository: SLSP, a.s., Tomášikova 48, Bratislava

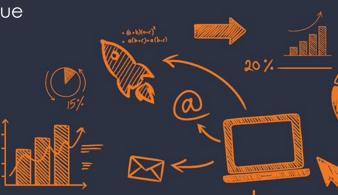
Website: www.stabilita.sk

Free into line: **0800 11 76 76**

We are the only Slovak company performing on the market with supplemental retirement saving, having been offered our services for 24 years.

Since the company foundation, we have capitalized our clients' accounts by the highest revenue of 3.79% p.a. in average in the biggest contributory fund.





SELECTED INDICATORS as of June 30,2020

Number of participants since the company foundation: 260 960

Number of employer's contracts: 6 993

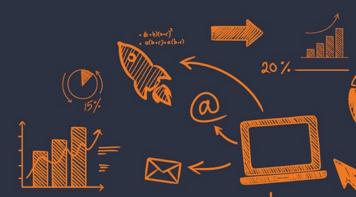
Number of allowance beneficiaries: 109 209

Average monthly contribution: 36,70 €

CHM in funds: 415 231 622 €

*CHM - net value of controlled funds

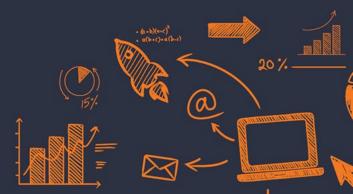




WHAT IS SUPPLEMENTAL RETIREMENT SAVING?

- **Voluntary saving** on personal account that also employers can make regular monthly contributions to along with the participants.
- Mandatory for employer If employer has employees working in the risk category 3 and 4, or in case of employees performing as dance artists or brass instrument musicians.
- Employer makes monthly contributions to the supplemental retirement company (DDS) based on the concluded
 employer contract with DDS in which the employer's contribution shall be specified
- The contribution shall be determined in **fix amount or as a percentage**





BENEFITS FOR EMPLOYER

- Contributions of employer to supplemental retirement saving represent a standard benefit in these times, provided by
 modern companies in Slovakia and perceived as an efficient element of the social program building, and of creation
 of proper corporate culture.
- Attractive way of rewarding
- Significant stabilization element hiring and maintaining high quality and qualified employees
- Reduction of fluctuation and labor cost
- Provision of contribution to DDS is more favorable for employers than the increase of employee wage since
 contributions to DDS are not subject to payment of levies to the Social Insurance Company / 25.2% saving/
- State-supported and privileged system allows the employer to include the paid contributions to tax expenses up to
 6% of cleared employee wage and wage compensation
- High product flexibility rate for the employer /different setting of contributory system adapted to particular employee's needs, taking in account particular employee categories/
- Employer can change the amount of contributions in the form of addendum to contract without the need for employer's contract amendment
- Contributions can be paid also from the Social Fund





COMPARISON OF EMPLOYER'S COST

EMPLOYER		Α	В	С
Wage		1 000	1 000	1 100
Employer's contribution to DDS		0	100 *	0
Levy from wage	35,2%	352	352	387
Levy from DDS - health insurance	10,0%	0	10	0
Employer's cost		1 352	1 462	1 487
			B-A	C-A
Difference			110	135
Benefit +			* 6% tax-accepted cost	

Explanations:

Column A represents the employer's cost in case of unchanged wage of € 1,000.00

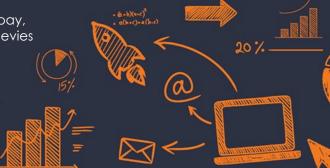
Column B represents the employer's cost in case of unchanged wage of € 1,000.00 when the employer decided to pay contribution to the employee's DDS in the amount of € 100.00 per a month

Column C represents a model of employer's financial cost if the employer decided to increase the employer's wage by € 100.00 without providing him/ her with contribution to DDS.

In case of preferred contribution to DDS, there is another benefit for employers, namely that the **contribution to supplemental retirement saving** represents a tax – accepted cost up to 6% of cleared monthly employee wage.

Similar principle can be applied to payment of variable wage part, e.g. quarterly bonuses, extraordinary rewards or even severance pay, provided that a part of these funds are deposited as an extraordinary contribution to DDS, when both parties would again save from levies to the Social Insurance Company.

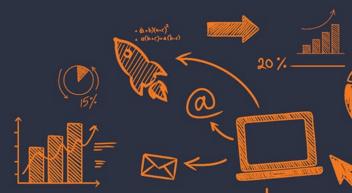




OFFERED SUPPLEMENTAL PENSION FUNDS

- The offer comprises **3 contributory supplemental pension funds** with different investment strategy and reached revenue rate, and **one reimbursement fund** exclusively intended to payment of pension allowances
- Possibility to invest concurrently to more than one contributory funds per a single contract, and to set up one's own
 investment strategy MIX
- Possibility to move a part of or the whole accounts among the chosen funds
- Professional advisory services on investments





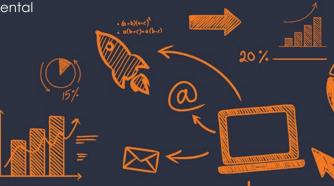
OVERVIEW OF FUNDS AND THEIR CAPITALIZATION

Name of fund	Fund established on	Fund capitalization in 2020	Fund capitalization From 1.1. to 30.06.2021
STABILITA príspevkový d.d.f. STABILITA, d.d.s., a.s.	2.4.2007	2,08% p.a.	1,79% p.a.
STABILITA akciový d.d.f. STABILITA, d.d.s., a.s.	7.2.2012	2,20% p.a.	7,91% p.a.
STABILITA indexový d.d.f. STABILITA, d.d.s., a.s.	12.3.2020	29,90% p.a.	11,28% p.a.
STABILITA výplatný d.d.f. STABILITA, d.d.s., a.s.	2.4.2007	0,83% p.a.	-0,12% p.a.

Warning!

Variation of the assets value in the supplemental pension funds can be expected, considering the structure of assets to the supplemental pension funds, investment management method and bookkeeping method.





WE ALWAYS OFFER MORE TO YOU

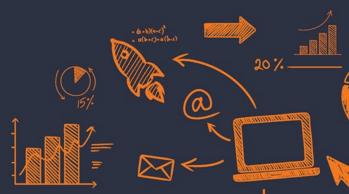
Along with quality product, we offer further supplemental services to your employees:

Package of deals – offer of bargain goods and services within our network of 50 contract partners in the whole Slovakia /the list of the partners is contained on www.stabilita.sk/

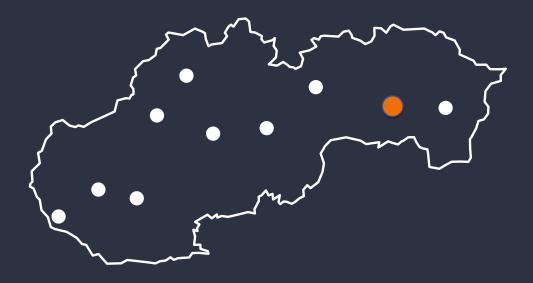
Exclusive loyalty program –every client is entitled to financial bonus for loyalty

Free info line and easy communication of employers and clients via Internet portal





MAP OF CONTACT POINTS



STABILITA, d.d.s., a.s. – General Headquarters Bačíkova 5, 040 01 Košice

tel.: 055/ 7279 810

CLIENT CENTERS

Košice

Bačíkova 5, 040 01 Košice tel.: 055/7279 853-6 e-mail: kosice@stabilita.sk

Poprad

Alžbetina 22, 058 01 Poprad tel.: 052/ 7870 060-1 <u>e-mail</u>: poprad@stabilita.sk

Michalovce

Kpt. Nálepku 26, 071 01 Michalovce tel.: 056/6419 362 e-mail: michalovce@stabilita.sk

Banská Bystrica

Murgašova 8, 974 01 Banská Bystrica tel.: 048/ 472 5990 e-mail: banskabystrica@stabilita.sk

Žilina

V. Tvrdého 12, 010 01 Žilina tel.: 041/5555 793-4 e-mail: zilina@stabilita.sk

Trenčín

Námestie SNP 7, 911 01 Trenčín tel.: 032/ 7462 395 e-mail: trencin@stabilita.sk

Podbrezová

Sládkovičova 37, 976 81 Podbrezová (v budove Slovenskej Sporiteľne) tel.: 048/ 6713 596

Bratislava

TWIN CITY budova A Karadžičova 2, 811 09 Bratislava tel.: 02/ 572 051 80-1 e-mail: bratislava@stabilita.sk

Trnava

Hlavná ulica 27, 917 01 Trnava tel.: 033/ 5987 887-8 e-mail: trnava@stabilita.sk

Nitra

Štefánikova 49, 949 01 Nitra
tel.: 037/ 7921 985-6
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